



Lincoln County PUD Broadband Assessment – Interview Questions

Date: _____

Interviewee:

A. BROADBAND BACKGROUND AND PLANNING

1. What services (i.e. water, electric, sewer) did you provide before offering broadband?
2. What led your PUD to become involved in broadband in your county?
3. Who was involved in the decision to provision broadband (please select all who apply)?
 PUD commissioners
 PUD staff
 County commissioners
 County staff
 Citizens (i.e. public meetings, vote)
 Other – please explain _____
4. How long have you been providing broadband?
5. How did you determine there was sufficient demand (business case) to offer broadband?

B. BROADBAND INFRASTRUCTURE DEVELOPMENT

1. Which type of network do you support? Please select all that apply.
 Fiber to the premise
 Wireless to the premise
 Dark fiber – please explain uses _____
 Ethernet transport
 Internet to the premise
 Other – please describe _____
2. What role did NoaNet have in the development of your broadband network?
3. What role did your PUD play in the development of your broadband network?

4. Which existing assets were you able to leverage in the construction of your broadband network?
Please select all that apply.
 - Right-of-Ways
 - Towers
 - Conduit
 - Pole attachments
 - Other – please describe _____

5. How did you finance your build out? Please select all that apply.
 - Federal loans/grants – please identify the funding source _____
 - State loans/grants – please identify the funding source _____
 - Local bonds or other taxing authorities
 - Revenue from other PUD services – please explain _____
 - Other – please describe _____

6. Please provide an estimate regarding how much it cost to build your broadband network.

7. What do you anticipate as the payback timeframe for this infrastructure investment?

C. BROADBAND SERVICES & OPERATIONS

1. What broadband speeds do you offer? Please select all that apply.
 - 10Mb
 - 100Mb
 - Gigabit
 - Other – please describe _____

2. What role does NoaNet play in broadband services in your county?
 - Constructed the infrastructure
 - Leases the infrastructure to our county
 - Maintains the infrastructure for our county
 - Provides transport outside the county (i.e. to the Westin)
 - Supplies Internet service
 - Other – please explain _____

3. Which ISPs/telecommunications companies serve as your retail providers to residents and employers? Please explain the steps you took to develop working agreements/contracts with retail providers.

4. What educational/marketing efforts/materials did/do you provide about PUD broadband services in your county?

5. What percentage of the homes in your PUD service area does your network potentially serve? Of those homes, what is your take rate for service?

6. What percentage of the employers in your PUD service area does your network potentially reach? Of those, what is your take rate for service?
7. Does your broadband revenue stream cover the monthly costs of providing the service? If no, what subsidizes the service?
8. How do your PUD broadband rates compare with those of other providers in the county?
9. How many PUD staff support your broadband operations?
10. Do you utilize the same PUD staff assigned to your other services or did you add staff with broadband experience?

D. GENERAL FEEDBACK

1. How has your PUD's involvement in broadband service benefited your citizens, businesses and government?
2. If you could start over, knowing what you know now, what would you do differently?
3. Lincoln County PUD is currently an inactive PUD. Given their status, what other advice do you have for Lincoln County as we explore offering broadband in their county?

Thank you for taking the time to provide input to this important project.